

# Betsy Love

## PROFILE

Betsy Love is a fundraiser, grant writer, program and project management professional, entrepreneur, and environmental advocate for clean water and native habitat.

Over the last 2 years, Betsy has inspired environmental stewardship in a community and raised \$1.3 million to implement a comprehensive watershed restoration project intended to clean polluted stormwater entering Back Creek, sub-watershed of the Severn River and Chesapeake Bay. Best management practices include curb cuts and bioswales feeding a regenerative stream channel mitigating 28 acres of urban drainage, re-establish tidal marsh, enlarge wetlands, and restore living shoreline. Merits: The project will increase community greenspace, contribute significant TMDL reduction credits for the City of Annapolis, produce clean water habitat for aquatic species, restore 4 acres of native tidewater property habitat with trails to feed and shelter wildlife and inspire environmental stewardship.

## FORMER WORK EXPERIENCE

AMERICAN BANKERS ASSOCIATION, INTERNATIONAL WOMEN'S FORUM, TRUE NORTH INTERNATIONAL, LLC

Developed profitable programs of constituent programmatic interest for non profit organization's conventions and conferences. Skills include: contract negotiations and management, event logistics and directing teams, cost effective marketing and communications, budget development/forecast/progressive net profit outcomes, and committee management effecting cohesive programs with impactful sessions consistent to theme.

## EDUCATION AND ACTIVITIES

EAST CAROLINA UNIVERSITY - BA HISTORY AND POLITICAL SCIENCE

ZENGER-MILLER MANAGEMENT COURSES

ANNE ARUNDEL COUNTY WATERSHED STEWARDS ACADEMY MASTER WATERSHED STEWARD CERTIFICATION

2016 MASTER WATERSHED STEWARD OF THE YEAR

SEVERN RIVER ASSOCIATION - BOARD DIRECTOR & GREEN HERON AWARD

ST. LUKE'S EPISCOPAL CHURCH MEMBER & CHAIR, ENVIRONMENTAL COMMITTEE

LEISURE TIME: SAILING, HIKING, AND WILDLIFE HABITAT RESTORATION

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